
Job title: Senior Private Banker – Scandinavia

Client: Leading Swiss Wealth Manager

Location: Luxembourg

The Brief: The Luxembourg based arm of this leading Swiss Wealth Manager sought to further strengthen their presence in the Scandinavian market by appointing a Senior Asset Gatherer with particular focus on international and domestic Swedish or Danish clients.

Due to the large community of Scandinavian ex-pats in Luxembourg the client expected to identify an individual already present in Luxembourg through their own network. After a three month period of unsatisfying results the client engaged Carpenter Farraday on the mandate.

The outcome: With Carpenter Farraday's in depth knowledge of the region and broad network of Scandinavian Private Bankers, we identified a Swedish Private Banker who has successfully commenced work four months after the assignment start date.