

Senior/Private Banker Kazakhstan & Ukraine

Package: CHF 140,000 to CHF 160,000 + Bonus + Relocation

Location: Zurich, Switzerland

Summary:

Our client, an International Private Bank with a strong presence in Switzerland is seeking to develop its coverage of the Ukrainian and Kazakhstan markets through the appointment of a team Private Banker.

Job description:

Located in German-speaking Switzerland, our client is a leading player in one of the premier private banking centres of the world. The bank is continuing to expand its offering in Central Eastern European territories and is looking to appoint a Private Banker servicing HNWIs and core affluent clients, onshore and offshore, specifically focussing on the Ukraine and Kazakhstan markets. This is a hunter/farmer position that will broaden the bank's wealth management exposure in the Eastern European regions. The successful individual will have at least 6 to 8 years experience in Private Banking, demonstrate a strong track record in new client acquisition and will be well connected in the CEE region.

You will be running a client portfolio in the region of Euro 80million upwards and will be able to demonstrate a clear business plan to introduce new client money in the region of Euro 70-80m+ over an 18 month period. Fluency in English or German, plus a native CEE language is essential. It is most likely the successful individual will be country resident and be working for a European Private Bank, or be based in Zurich or London. Candidates must be willing to relocate.

Reference: JK/10380