

Intermediary Business Development Director

Package: £55 - £70k base + Discretionary Bonus (100% +++)

Location: London

Summary:

An independent investment boutique are looking for an Intermediary Business Development Director to join their wealth management team.

Job description:

Our client have been established in the UK market for almost 20 years and their specialist investment management arm are looking to add further heads to the business due to their growing reputation.

With a network of offices across the UK, they are now looking to bring an experienced Sales individual on board. They will be required to maintain existing relationships with current IFA and client contacts, but also be able to bring their own network to further build the companies funds under management.

The successful individual will have a proven track record hitting aggressive targets, by pursuing leads and also in cultivating referrals. They must quickly adapt to the company culture and be capable of promoting the companies specialist and unique proposition to both professional advisers and intermediaries. A competitive package is on offer.

Reference: GO10637