

Private Client Sales Manager

Package: £45 - £60k basic - 1st year OTE £120k + benefits package

Location: North West (Home based)

Summary:

A well respected investment management boutique is looking to add two sales people to their private client team in the North West of England.

Job description:

With an extensive client base across the UK and growing AUM, our client is looking for 2 individuals to focus on Mass Affluent and HNW clients in the North West of England. The successful individuals will be joining an experienced private client sales team who will be provided with consistent leads by an internal team based in London.

This boutique has an excellent product offering in the form of open-ended investment funds and closed-ended investment trusts for example. The successful individuals will be pitching directly to private individuals in their region and will see their bonuses grow significantly in years 2, 3, etc as they hit their earn-out targets.

Our client is happy to consider individuals from an investment management, private banking, IFA or similar sales background. They are open to the level of experience as it depends on the character and attitude of the sales individual and the ability to close a high percentage of the leads passed to you.

Reference: GO10667