

Dutch Private Banker

Package: CHF 150,000 - 230,000 per annum + Bonus

Location: Zurich

Summary:

The Dutch desk of this leading Global Wealth Manager is seeking to add a Private Banker specifically covering Dutch clients and will consider Bankers with both international and domestic assets.

Job description:

This Private Bank has an excellent reputation as a wealth manager amongst clients globally and has delivered excellent financial results in 2008 and 2009 making them a highly attractive platform for existing and new clients. Due to expansion and the wish to increase AuMs for the Netherlands they are now looking to identify a Private Banker to join their desk in Zurich.

You will have at least eight years experience in an acquisition focused role where your network of clients is focused predominantly on domestic Dutch clients. The bank is seeking to add AuMs and will therefore ask you to demonstrate strong performance on revenue and an existing client book in the region of €250-350m. Your financial target for the first 12-18 months will be set at €40-50m and a clear business plan should demonstrate how the NNM target is achievable. Additional knowledge of tax and fiscal structures is advantageous.

Along with strong academic performance the bank is looking for entrepreneurial individuals who have the ability to build solid relationships and clearly demonstrate knowledge of their client's needs and demands from an international platform.

Fluency in Dutch is required along with a good understanding of German.

Reference: JK10695