

Head of Kazakhstan

Package: 330,000 CHF

Location: Zurich with frequent travel to Kazakhstan

Summary:

Top International Private Bank seeks to continue its growing presence in the Kazakhstan market. On their behalf, we are seeking to identify desk heads or senior private bankers who will manage a team of private bankers and maintain relationships with clients in Kazakhstan.

Job description:

Our International client is a leading player in Switzerland in both Zurich and Geneva. The bank is continuing to strengthen its foothold in the Russian and Central Asian territories through the appointment of a head of Kazakhstan, servicing HNWI/UHNWI and core affluent clients in that region. This is a senior management position involving leading a small team of Relationship managers and acquiring new clients. The successful candidate will have at least 8-10 years experience in Private Banking, will demonstrate a strong management record and skills in new client acquisition.

This individual will be currently in a senior management role with a Private Bank and will have an excellent network in Central Asia, more specifically Kazakhstan. They will also be running a client portfolio and will be able to demonstrate a clear business plan to transfer/introduce new client money in the first 12 to 18 months. Fluency in English is essential plus native Russian, Kazakh would be a bonus. Candidates must be willing to relocate to Zurich.

Reference: JK10667